



LOUIS R. FERRETTI

Project Executive
Integrated Supply Chain



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Lou is the project executive for developing and leading these global and strategic programs within IBM's Integrated Supply Chain and across IBM's global supplier network:

- Environmental Compliance
- Supply Chain Social Responsibility
- Conflict Minerals
- Risk Management
- Business Continuity Planning
- Sustainability

He is also ISC's representative to IBM's Corporate Crisis Management Team.

The above work has received many external and internal awards such as:

- Institute of Supply Management's R. Gene Richter's Supply Chain Excellence Award for Sustainability
- Council of Supply Chain & Management Professional's Finalist Innovation Award for Risk Management
- IBM Outstanding Invention Award for Risk Management
- EPA Climate Leadership Award for CO2 reduction with suppliers
- IBM's Chairman's Environmental Award presented to the Integrated Supply Chain

Prior to Lou's current work, he was on assignment in Singapore as director of Production Procurement's Outsourced Supply Chain Operations, overseeing IBM's \$6 bn "buy/sell" procurement spend. Before this Lou was named to IBM's Executive Pandemic Steering Committee – developing policies and implementation plans. And just prior to that, Lou led Procurement's end to end Y2K supplier global readiness program and in May 2000 received the IBM Chairman's Award for contributions.

Lou is frequently called upon by IBM's client representatives and consulting teams to share with clients how IBM has developed, implemented and benefited from these industry leading programs. He has been a frequent speaker at supply chain industry forums and universities on topics such as procurement transformation, supply chain sustainability, environmental compliance and risk management. He has been interviewed for many articles appearing in various purchasing and supply management periodicals and on-line media.

Lou has held senior management/executive positions in Engineering, Procurement, Materials Management, Supply Demand, Operations, etc.

Lou is a graduate of The City University of New York with a BS in Engineering Science. He is on the board of directors of the Triangle Chapter (Raleigh, NC) of the Institute for Supply Management and prior to that was Vice President of ISM 7 Counties Chapter (NY/Conn).